

Tallahassee NonProfit Industry

SALARY SURVEY 2003

Strategic NonProfit Alliance Partnership (SNAP)

Average Salaries

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks
Under \$100,000	\$33,837	\$30,750	\$15,007	\$26,000	\$10,400	\$ n/a	\$ n/a
\$100,000 - \$250,000	34,851	30,800	25,185	31,633	17,871	39,713	24,333
\$250,000 - \$500,000	29,391	26,871	27,924	n/a	16,782	n/a	27,000
\$500,000 - \$1,000,000	45,022	31,506	24,210	n/a	17,488	34,829	20,800
\$1,000,000 - \$5,000,000	62,082	43,423	22,393	18,849	20,472	36,282	21,360
Over \$5,000,000	93,913	52,296	27,792	18,940	19,884	43,238	22,298
Total Average	47,009	36,926	23,533	22,505	18,199	37,708	22,839
Maximum Salary	143,333	123,600	64,000	34,467	32,280	46,835	30,000
Minimum Salary	19,000*	13,457	2,673	10,243	4,000*	27,991	18,000

Average Full Time Equivalent

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks
Under \$100,000	0.97	2.00	1.45	0.50	1.18	n/a	n/a
\$100,000 - \$250,000	0.86	1.08	1.52	0.38	0.70	0.08	0.39
\$250,000 - \$500,000	0.93	1.23	3.33	n/a	1.35	n/a	0.50
\$500,000 - \$1,000,000	1.14	2.15	8.64	n/a	1.00	1.18	0.50
\$1,000,000 - \$5,000,000	1.29	4.33	21.81	19.97	2.10	1.00	1.92
Over \$5,000,000	1.00*	3.71	31.27*	33.50	4.50	2.67	2.56
Total Average	1.03	2.64	12.45	16.46	1.73	1.30	1.51

Revenue

Salaries as a Percentage of Total Expenses

Benefits as a Percentage of Total Expenses

Compensation and Benefits as a Percentage of Total Expenses

Under \$100,000	34.80%	5.92%	40.73%
\$100,000 - \$250,000	54.43%	9.58%	64.01%
\$250,000 - \$500,000	46.81%	11.07%	57.88%
\$500,000 - \$1,000,000	52.97%	9.04%	62.00%
\$1,000,000 - \$5,000,000	42.47%	18.37%	60.83%
Over \$5,000,000	35.69%	8.55%	44.24%
Total Average	39.57%	11.82%	51.39%

Total Participants 63

Data Source: CHSP Applications

outliers removed to prevent skew