

# Tallahassee NonProfit Industry

# Salary Survey 2005

## Strategic NonProfit Alliance Partnership (SNAP)

### Average Salaries

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks
Under \$100,000	\$33,664	\$16,972	\$12,921	\$19,200	\$14,476	None	\$3,600
\$100,000 - \$250,000	42,412	38,262	22,150	20,438	21,976	\$ 22,000	23,067
\$250,000 - \$500,000	56,003	37,525	31,419	21,444	24,361	31,930	16,200
\$500,000 - \$1,000,000	54,621	33,756	25,371	None	18,026	28,640	21,757
\$1,000,000 - \$5,000,000	70,581	41,268	29,042	22,094	24,953	47,603	23,325
Over \$5,000,000	105,184	54,219	34,109	17,699	23,932	53,186	20,067
<b>Total Average</b>	59,500	39,057	26,582	20,121	22,420	42,131	20,256
<b>Maximum Salary</b>	192,000	86,566	49,655	28,000	41,067	77,040	31,727
<b>Minimum Salary</b>	2,917	2,917	2,917	7,679	8,121	12,000	3,600

### Average Full Time Equivalent

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks
Under \$100,000	0.65	0.50	0.91	0.25	0.84	None	1.00
\$100,000 - \$250,000	0.91	0.97	1.53	2.05	0.98	0.55	0.06
\$250,000 - \$500,000	0.89	1.75	1.30	0.50	1.15	1.00	0.50
\$500,000 - \$1,000,000	1.00	2.47	2.54	None	1.77	0.85	0.68
\$1,000,000 - \$5,000,000	1.00	3.87	3.91	14.00	2.49	0.95	2.00
Over \$5,000,000	1.00	5.38	10.33	33.25	13.25	1.25	2.00
<b>Total Average</b>	0.93	3.07	3.51	13.51	3.16	0.95	1.25

Revenue	Salaries as a Percentage of Total Expenses	Benefits as a Percentage of Total Expenses	Compensation and Benefits as a Percentage of Total Expenses
Under \$100,000	49.12%	6.80%	55.92%
\$100,000 - \$250,000	63.00%	4.61%	67.61%
\$250,000 - \$500,000	48.25%	6.57%	54.82%
\$500,000 - \$1,000,000	51.84%	12.31%	64.15%
\$1,000,000 - \$5,000,000	44.86%	15.37%	60.23%
Over \$5,000,000	38.00%	3.59%	41.59%
<b>Total Average</b>	40.82%	6.78%	47.60%

Total Participants: 68  
Data Source: CHSP Applications