



Tallahassee Nonprofit Industry

2007 Salary Survey

AVERAGE SALARIES

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Administrative
Under \$100,000	\$ 33,506	\$ -	\$ 7,850	\$ 26,565
\$100,000 - \$250,000	\$ 53,168	\$ -	\$ 28,282	\$ 25,634
\$250,000 - \$500,000	\$ 59,857	\$ 35,353	\$ 23,666	\$ 23,514
\$500,000 - \$1,000,000	\$ 46,588	\$ 36,127	\$ 28,677	\$ 26,090
\$1,000,000 - \$5,000,000	\$ 76,949	\$ 40,719	\$ 23,706	\$ 36,559
Over \$5,000,000	\$ 94,964	\$ 60,423	\$ 25,225	\$ 35,963
2007 Total Average	\$ 60,839	\$ 43,156	\$ 22,901	\$ 29,054
2006 Total Average	\$ 54,681	\$ 36,155	\$ 27,211	\$ 24,056

AVERAGE FULL TIME EQUIVALENT

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Administrative
Under \$100,000	0.82	-	1.29	0.28
\$100,000 - \$250,000	0.73	-	0.71	0.25
\$250,000 - \$500,000	1.00	1.00	0.97	0.91
\$500,000 - \$1,000,000	0.91	1.31	0.98	0.70
\$1,000,000 - \$5,000,000	1.00	1.24	2.06	3.68
Over \$5,000,000	0.89	1.49	9.78	2.26
2007 Total Average	0.89	1.26	2.63	1.35
2006 Total Average	0.92	0.91	2.96	1.20

Revenue	Salaries as a Percentage of Total Expenses	Benefits as a Percentage of Total Expenses	Compensation & Benefits as a Percentage of Total Expenses
Under \$100,000	43.42%	4.96%	48.38%
\$100,000 - \$250,000	59.90%	6.18%	66.08%
\$250,000 - \$500,000	52.04%	8.75%	60.79%
\$500,000 - \$1,000,000	46.32%	12.96%	59.28%
\$1,000,000 - \$5,000,000	47.46%	14.49%	61.95%
Over \$5,000,000	26.64%	2.70%	29.34%
2007 Total Average	45.97%	8.34%	54.31%
2006 Total Average	41.98%	7.98%	49.96%

Total Participants: 61

Data Source: Community Human Service Partnership (CHSP) Applications