



Tallahassee Nonprofit Industry

2008 Salary Survey

AVERAGE SALARIES

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Administrative
Under \$100,000	\$ 32,501	-	\$ 12,267	\$ 18,830
\$100,000 - \$250,000	\$ 37,548	\$ 46,670	\$ 23,531	\$ 21,813
\$250,000 - \$500,000	\$ 58,128	\$ 36,099	\$ 27,113	\$ 23,030
\$500,000 - \$1,000,000	\$ 56,750	\$ 36,942	\$ 31,208	\$ 24,955
\$1,000,000 - \$5,000,000	\$ 75,051	\$ 42,950	\$ 33,946	\$ 26,496
Over \$5,000,000	\$ 85,041	\$ 45,725	\$ 27,344	\$ 27,956
2008 Total Average	\$ 57,503	\$ 41,677	\$ 25,901	\$ 23,846
2007 Total Average	\$ 60,839	\$ 43,156	\$ 22,901	\$ 29,054

AVERAGE FULL TIME EQUIVALENT

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Administrative
Under \$100,000	1.00	-	0.33	0.58
\$100,000 - \$250,000	0.95	1.00	0.92	0.41
\$250,000 - \$500,000	1.00	0.88	0.94	0.83
\$500,000 - \$1,000,000	0.96	0.89	0.90	0.88
\$1,000,000 - \$5,000,000	1.00	1.00	0.94	0.97
Over \$5,000,000	1.00	1.00	0.98	0.98
2008 Total Average	0.99	0.95	0.84	0.78
2007 Total Average	0.89	1.26	2.63	1.35

Revenue	Salaries as a Percentage of Total Expenses	Benefits as a Percentage of Total Expenses	Compensation & Benefits as a Percentage of Total Expenses
Under \$100,000	39.43%	5.44%	44.87%
\$100,000 - \$250,000	53.87%	2.06%	55.93%
\$250,000 - \$500,000	43.10%	0.44%	43.54%
\$500,000 - \$1,000,000	52.20%	4.75%	56.95%
\$1,000,000 - \$5,000,000	42.06%	16.80%	58.86%
Over \$5,000,000	38.28%	5.62%	43.90%
2008 Total Average	44.83%	5.85%	50.67%
2007 Total Average	45.97%	8.34%	54.31%

Total Participants: 59

Data Source: Community Human Service Partnership (CHSP) Applications