



Tallahassee Nonprofit Industry

2010 Salary Survey

AVERAGE SALARIES

Revenue	Executive Director/ CEO	Program Director	Specialist/ Coordinator	Administrative
Under \$250,000	\$ 36,170	\$ 37,125	\$ 24,585	\$ 20,560
\$250,000 - \$ 500,000	\$ 48,076	\$ 35,308	\$ 27,364	\$ 23,853
\$500,000 - \$1,000,000	\$ 59,176	\$ 38,161	\$ 34,478	\$ 28,476
\$1,000,000 - \$5,000,000	\$ 86,632	\$ 46,787	\$ 31,746	\$ 26,814
Over \$5,000,000	\$ 115,045	\$ 63,765	\$ 37,115	\$ 30,582
2010 Total Average	\$ 69,020	\$ 44,229	\$ 31,057	\$ 26,057
2009 Total Average	\$ 68,666	\$ 44,833	\$ 38,286	\$ 25,117

Revenue	Salaries as a Percentage of Total Expenses	Benefits as a Percentage of Total Expenses	Compensation & Benefits as a Percentage of Total Expenses
Under \$250,000	43.82%	7.18%	51.00%
\$250,000 - \$ 500,000	51.49%	10.11%	61.60%
\$500,000 - \$1,000,000	42.61%	10.13%	52.74%
\$1,000,000 - \$5,000,000	45.74%	12.83%	58.57%
Over \$5,000,000	37.88%	3.77%	41.65%
2010 Total Average	44.31%	8.80%	53.11%
2009 Total Average	46.66%	7.99%	54.65%

Total Participants: 66

Data Source: Community Human Service Partnership (CHSP) Applications