

Tallahassee Nonprofit Industry

2012 Salary Survey

AVERAGE SALARIES

Revenue	Executive Director/ CEO	Program Director	Specialist/ Coordinator	Administrative
Under \$250,000	\$ 44,048	\$ 30,329	\$ 28,885	\$ 21,248
\$250,000 - \$ 500,000	\$ 54,261	\$ 38,868	\$ 31,270	\$ 26,691
\$500,000 - \$1,000,000	\$ 64,850	\$ 38,636	\$ 35,472	\$ 34,343
\$1,000,000 - \$5,000,000	\$ 90,232	\$ 49,549	\$ 32,428	\$ 27,523
Over \$5,000,000	\$ 114,086	\$ 57,899	\$ 38,587	\$ 38,225
2012 Total Average	\$ 73,495	\$ 43,056	\$ 33,328	\$ 29,606
2010 Total Average	\$ 69,020	\$ 44,229	\$ 31,057	\$ 26,057

Revenue	Salaries as a Percentage of Total Expenses	Benefits as a Percentage of Total Expenses	Compensation & Benefits as a Percentage of Total Expenses
Under \$250,000	46.42%	7.89%	54.30%
\$250,000 - \$ 500,000	57.14%	10.82%	67.97%
\$500,000 - \$1,000,000	50.01%	12.00%	62.01%
\$1,000,000 - \$5,000,000	44.40%	15.13%	59.52%
Over \$5,000,000	30.02%	14.52%	44.54%
2012 Total Average	45.60%	12.07%	57.67%
2010 Total Average	44.31%	8.80%	53.11%

Total Participants: 61

Data Source: Community Human Service Partnership (CHSP) Applications